



**BOARD OF WATER SUPPLY  
KA 'OIHANA WAI  
Notice and Request for Sole Source**

ROUTING		
PROC	Kailee Chun	Digitally signed by Kailee Chun Date: 2026.04.01 22:55:49 -10'00'
PROC	<i>B-P N</i>	Digitally signed by Brent T. Nakasaka Date: 2026.04.02 12:03:25 -10'00'
FIN	Daniel Huang	Digitally signed by Daniel Huang Date: 2026.04.08 14:21:05 -10'00'
FIN	<i>Kelly Nakano</i>	Digitally signed by Kelly Nakano Date: 2026.04.07 06:51:45 -10'00'
ESO	<i>Megan Muramatsu</i>	Digitally signed by Megan Muramatsu Date: 2026.04.21 12:20:40 -10'00'
DEPUTY	Erwin Kawata	Digitally signed by Erwin Kawata Date: 2026.04.21 16:29:11 -10'00'

DATE: 3/24/26

TO: ERNEST Y. W. LAU, P.E.  
MANAGER AND CHIEF ENGINEER  
MANAKIA A ME KAHU WILIKI

FROM: Henderson Nuuhiwa  
Name of Requesting Division Head/ Division

*Henderson Nuuhiwa*  
Digitally signed by Henderson Nuuhiwa  
Date: 2026.03.24 13:10:52 -10'00'

SUBJECT: REQUEST FOR SOLE SOURCE AWARD

Pursuant §103D-306, Hawaii Revised Statutes (HRS), and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules (HAR), I am requesting sole source approval to purchase the following:

1. Vendor Name & Address Clipper Controls Inc. 660 Bercut Drive, Sacramento CA 95811		2. Amount of the contract. <b>\$ 22,409.67</b>
3. Term of the contract. One - Time Purchase	4. Prior sole source contract numbers and dates. BWS 22-01-SS August 10, 2021	
5. Description of the goods to be purchased. (Attach additional sheets if needed.) The TransPort PT900 portable ultrasonic clamp-on flowmeter consisting of power adapter, mounting strap with magnet, outer diameter tape, SD card with PT900 application and manuals, stylus, 25 foot transducer cable (Model# PT9-SYS-1C-1-E-0-HC-TG2-C48CCI)		
6. Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work. (Attach additional sheets if needed.) The TransPort PT900 flowmeter is essential for accurate flow verification across the island. Its portability, quick installation, and reliable performance allow us to validate Supervisory Control and Data Acquisition (SCADA) data and measure flows where SCADA is unavailable. The data collected is critical for hydraulic model calibration and system accuracy. The PT900 also supports other departments that require flow-measurement services, making it a valuable and versatile tool for BWS operations.		
7. Describe the efforts and results in determining that this is the only vendor who can provide the goods, services, or construction. (Attach additional sheets if needed.) As the only Hawaii distributor from Panametrics LLC, a Baker Hughes Company (formerly owned by GE Oil & Gas), Clipper Controls is the only distributor of the TransPort PT900 Flowmeter.		

BWS-26-06-SS

Sole Source Reference No.

**8. Other possible sources for the goods, services or construction that were investigated but do not meet the BWS's needs.** (Attach additional sheets if needed.)

We evaluated other potential suppliers; however, none were able to meet the BWS' operational and technical requirements. The Panametrics TransPort PT900 is uniquely suited to our needs due to its compact and portable design, its ability to interface seamlessly with existing laptops and mobile/tablet devices via Bluetooth or physical cables using a no-cost application, and its straightforward installation using a clamping fixture. Most importantly, TEP staffs are already fully trained and experienced with the setup, operation, and data-retrieval procedures of the TransPort PT900. This familiarity significantly reduces the man-hours required for flow-metering activities and ensures efficient, reliable field operations

I certify that the information provided is to the best of my knowledge, true and correct and that the goods described above are available through only one (1) source.

 Digitally signed by Janelle Sagsagat  
Date: 2026.03.24 11:50:11 -10'00'

Name / Title: Janelle Sagsagat  
Requestor

Phone: 

Date of Public Notice posting: April 9, 2026 to April 17, 2026

The Manager and Chief Engineer as the Chief Procurement Officer for the BWS is in the process of reviewing this request for Sole Source pursuant to HRS §103D-306. Submit written objections to this notice within seven (7) calendar days or as otherwise allowed from the above posted date to:


Manager and Chief Engineer  
Board of Water Supply  
630 South Beretania Street, Room 201  
Honolulu, Hawaii 96843  
Email: Procurement@hbws.org

**REVIEWED AS TO PROCUREMENT FORM**

 Digitally signed by Brent T. Nakatsuka  
Date: 2026.04.21 12:05:03 -10'00'

**PROCUREMENT OFFICE**

**CERTIFIED AS TO AVAILABILITY OF FUNDS**

Leanne Matsumoto  
 Digitally signed by Leanne Matsumoto  
Date: 2026.04.07 07:55:07 -10'00'

**FINANCE**

**METHOD OF FUNDING**

(Select one of the following):

**Purchase Order** (Certification of Funds will be completed as part of the Purchase Requisition Review and Approval process.)

**Price Schedule Contract** \_\_\_\_\_  
Funding / Contract No.

Encumbered      Not Encumbered

**Standard Contract** \_\_\_\_\_  
Funding / Contract No.

**MANAGER AND CHIEF ENGINEER COMMENTS**

**APPROVED**       **NOT APPROVED**

 Digitally signed by Ernest Lau  
Date: 2026.04.21 16:52:04 -10'00'

**ERNEST Y. W. LAU, P.E.**  
**MANAGER AND CHIEF ENGINEER**  
**MANAKIA A ME KAHU WILIKĪ**

1. Scan and attach all supporting documents to this Form.
2. Division Head & Requester digitally signs the Form.
3. Email the signed Form to Procurement
4. Email Subject heading format: SS\_PRO – Project Title/Description  
Example: SS\_PRO – Sensus Meters

DIVISION ROUTING	



# QUOTATION

<b>To</b>		<b>Please Issue PO To</b>	<b>Quote #</b>	CCIQ33532-02
Honolulu Board of Water Supply			<b>Date</b>	2026.04.20
Janelle Sagsagat		Clipper Controls Inc.	<b>Validity</b>	60 Days
630 South Beretania St		660 Bercut Drive	<b>Payment</b>	NET 30 OAC
		Sacramento CA 95811	<b>Delivery</b>	Weeks, 4-5
Honolulu	HI 96843	Toll Free (844) 880-AHOY	<b>Ship Point</b>	MA-Billerica
<b>Reference</b>		Orders@ClipperControls.com	<b>Frts Terms</b>	As Quoted
Panametrics PT900 System			<b>Acct Mgr</b>	Craig Johnson
Portable Clamp-on flowmeter				

Item	Qty	Description	Unit Price	Ext. Price
1	1	<p>Model: PT900 portable liquid ultrasonic flowmeter            # PT9-SYS-1C-1-E-0-HC-TG2-C48CCI            Model: PT900 portable liquid ultrasonic flowmeter consisting of power adapter, mounting strap with magnet, outer diameter tape, SD card with PT900 application and manuals, stylus, 25 foot transducer cable (transducer cable only supplied if transducers are ordered), and items below. (Tablet sold separately).            Channels: Single channel PT900 transmitter with internal rechargeable battery (For Android Blue Tooth &amp; Wired or iOS Blue Tooth)            Power Cord: 110/120 VAC (NEMA 5-15P) power cord (typical North America)            Transducer and Fixture Kit #1: Pair of medium and large pipe C-RR transducers (1 MHz &amp; 0.5 MHz) for -40 to 150oC (-40 to 302oF) applications, 50mm (2") or larger pipe size, includes PT9 portable clamping fixture. Requires C48 option for over 600mm (24") pipe sizes.            Transducer and Fixture Kit #2: No transducer or clamping fixture selected (Kit #2)            Carrying Case: Hard shell carrying case; ideal for shipping and transportation            Accessories            Accessories: Pipe wall thickness gauge, compact design, easy operation and programming            Accessories: Additional chain assembly for mounting on pipe sizes up to 1200mm (48")</p>	\$18,984.00	\$18,984.00
2	1	<p>Clamping Fixture            Manufacturer: Panametrics            PT9-YOKEFIX PT900 Yoke fixture</p>	\$970.00	\$970.00
3	1	Freight	\$250.00	\$250.00

Item	Qty	Description	Unit Price	Ext. Price
4	1	Energy Surcharge	\$1,197.24	\$1,197.24
5	1	Hawaii Excise Tax 4.712%	\$1,008.43	\$1,008.43
			<b>Total</b>	<b>\$22,409.67</b>

**Order Notes (unless specified otherwise above)**

1. We are a State of Hawaii compliant business [REDACTED]
2. General Excise Tax is included if not itemized.
3. Shipping Charges are not included unless itemized or stated otherwise.
4. Only Manufacturer's standard documentation in electronic format is included.
5. Prices are applicable only to quantities shown.
6. Material compatibility and selectable dimensions are customer's responsibility.
7. Clipper Controls Inc. terms & conditions of sale apply which are posted on www.ClipperControls.com.
8. Fees charged for cancelled or returned orders.
9. A 4% surcharge will be added for payments made with a credit card.
10. Clipper Controls is a certified small business. [REDACTED]
11. Field start-up and field training is not included in the quoted price. If required, it is available. Please ask for our "Field Service Rates and Terms" document.
12. TARIFF RELATED COSTS: Please note that the above pricing does not currently include any tariff related costs unless specifically stated, and therefore prices are subject to increase if any such charges are implemented on the quoted or unshipped material.

Mahalo for this opportunity, and we look forward to supplying you with these quality products and services.



***Craig S. Johnson***

*Account Manager*

Craig@ClipperControls.com  
(844) 880-AHOY x101

8<sup>th</sup> April 2026

Subject: Fuel Surcharge

Dear Valued Customer,

Due to the recent global fuel and transportation cost increases we are experiencing, driven by the ongoing geopolitical conflict in the Middle East, we have reached the difficult decision to implement a fuel surcharge on new orders product orders.

This surcharge is necessary to help offset the significant increase in fuel-related costs being experienced across our global supply chain, which are impacting material, shipping, handling, and delivery costs.

A FUEL SURCHARGE line will be applied as a separate line on all new quotes immediately, representing a 6% increase on the net total value, and will need to be present on **any new product orders received from Tuesday April 14<sup>th</sup> 2026**.

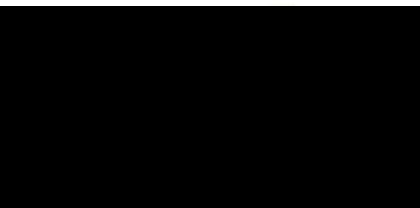
This FUEL SURCHARGE applies to all product orders.

Inhouse services and Field service orders are excluded from this surcharge.

Should global conditions stabilize and fuel related costs decrease in the future, we will of course revisit this approach.

Please do not hesitate to contact us if you have questions or require further information.

Yours faithfully,



Vice President, Commercial

11<sup>th</sup> March 2026

Andrew Durrant

To whom it may concern:

This letter is an official statement from Panametrics LLC that Clipper Controls is our primary, contracted, authorized Measurement Controls Rep, with primary sales responsibility for the following territories:

- Northern California
- Northern Nevada
- Hawaii

As our business partner, Clipper Controls is allowed to specify, submit quotations, extend previously approved warranties and act in the best interest of Panametrics LLC, as the factory would do upon any of its numerous clients and customers.

Clipper Controls is headquartered at:

660 Bercut Drive

Sacramento, CA 95811, USA.

This document is valid through June 30<sup>th</sup>, 2026

Sincerely,

**Andrew J. Durrant** | Panametrics, Sales Manager, Western Region | Crane | M: +1 415 307 7105

[Andrew.Durrant@bakerhughes.com](mailto:Andrew.Durrant@bakerhughes.com)



STATE OF HAWAII  
STATE PROCUREMENT OFFICE

**CERTIFICATE OF VENDOR COMPLIANCE**

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

**Vendor Name:** CLIPPER CONTROLS, INC.

**Issue Date:** 03/24/2026

**Status:** **Compliant**

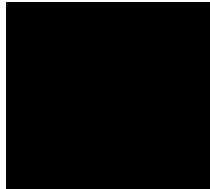
Hawaii Tax#:

New Hawaii Tax#:

FEIN/SSN#:

UI#:

DCCA FILE#:



Status of Compliance for this Vendor on issue date:

Form	Department(s)	Status
A-6	Hawaii Department of Taxation	Compliant
8821	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Compliant
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

**Status Legend:**

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	A status determination has not yet been made
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information