



BOARD OF WATER SUPPLY Notice and Request for Sole Source

ROUTING		
PROC	Kailee Chun	Digitally signed by Kailee Chun Date: 2025.02.24 15:55:32 -10'00'
FIN	Shaun Takemoto	Digitally signed by Shaun Takemoto Date: 2025.03.10 14:47:11 -10'00'
FIN	Shaun Takemoto	Digitally signed by Shaun Takemoto Date: 2025.03.10 14:47:34 -10'00'
ESO	Megan Maramatsu	Digitally signed by Megan Maramatsu Date: 2025.03.31 16:34:48 -10'00'
DEPUTY	Erwin Kawata	Digitally signed by Erwin Kawata Date: 2025.04.01 10:38:27 -10'00'

DATE: February 21, 2025

TO: ERNEST Y. W. LAU, P.E.
MANAGER AND CHIEF ENGINEER

FROM: Henderson Nuuhiwa / IT Division

Name of Requesting Division Head/ Division

Digitally signed by
Henderson Nuuhiwa
Date: 2025.02.21
09:48:32 -10'00'

SUBJECT: REQUEST FOR SOLE SOURCE AWARD

Pursuant §103D-306, Hawaii Revised Statutes (HRS), and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules (HAR), I am requesting sole source approval to purchase the following:

1. Vendor Name & Address Aquanuity 6400 S. Fiddlers Green Circle, Suite 820 Greenwood Village, CO 80111		2. Amount of the contract. \$23,000
3. Term of the contract. 1 year	4. Prior sole source contract numbers and dates. N/A	
5. Description of the goods to be purchased. (Attach additional sheets if needed.) Aquanuity AquaTwin Asset Desktop Software Program		
6. Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work. (Attach additional sheets if needed.) The software directly integrates with ArcGIS Pro, which is the current GIS data platform. This is a desktop software capable of continuing the functions and calculations as previous risk analyses. The product is updated frequently based on user feedback, which is essential in addressing and adapting to various water industry trends and needs.		
7. Describe the efforts and results in determining that this is the only vendor who can provide the goods, services, or construction. (Attach additional sheets if needed.) Aquanuity AquaTwin Asset demonstrated the capability to conduct the required analysis through various demonstrations. A software comparison evaluation was done between the Info360 (Autodesk) asset management program and AquaTwin Asset, which showed that AquaTwin Asset is the preferred software in providing the technical platform and user tools necessary to conduct the analysis.		

8. Other possible sources for the goods, services or construction that were investigated but do not meet the BWS's needs. (Attach additional sheets if needed.)

Info360, an asset management software by Autodesk was also investigated and there are several gaps in the software that prevent BWS from keeping its workflow for determining risk as is. The results did not match the results of last asset management software we used (InfoAsset Planner).

I certify that the information provided is to the best of my knowledge, true and correct and that the goods described above are available through only one (1) source.

Name / Title: Janelle Sagsagat / CE V Phone: 808-748-5448
Requestor

Date of Public Notice posting: March 21, 2025 to March 31, 2025

The Manager and Chief Engineer as the Chief Procurement Officer for the BWS is in the process of reviewing this request for Sole Source pursuant to HRS §103D-306. Submit written objections to this notice within seven (7) calendar days or as otherwise allowed from the above posted date to:

Manager and Chief Engineer
Board of Water Supply
630 South Beretania Street, Room 201
Honolulu, Hawaii 96748
Email: FN_Procurement@HBWS.org

REVIEWED AS TO PROCUREMENT FORM



Digitally signed by Brent T.
Nakatsuka
Date: 2025.03.31 16:05:25 -10'00'

PROCUREMENT OFFICE

CERTIFIED AS TO AVAILABILITY OF FUNDS

Leanne Matsumoto

Digitally signed by Leanne
Matsumoto
Date: 2025.03.10 15:09:37 -10'00'

FINANCE

CONTRACT TYPE (Select one):



Completion Contract



Term Contract

METHOD OF FUNDING

(Select one of the following):



Purchase Order (Certification of Funds will be completed as part of the Purchase Requisition Review and Approval process.)



Price Schedule Contract

Funding / Contract No.

Encumbered

Not Encumbered



Standard Contract

Funding / Contract No.

MANAGER AND CHIEF ENGINEER COMMENTS



APPROVED



NOT APPROVED

Ernest Lau

Digitally signed by Ernest Lau
Date: 2025.04.03 16:38:00
-10'00'

**ERNEST Y. W. LAU, P.E.
MANAGER AND CHIEF ENGINEER**

1. Scan and attach all supporting documents to this Form.
2. Division Head digitally signs the Form.
3. Email the signed Form to FN_Procurement
4. Email Subject heading format: SS_PRO – Project Title/Description
Example: SS_PRO – Sensus Meters

DIVISION ROUTING

Aquanuity, Inc.

6400 S Fiddlers Green Circle, #820
Greenwood Village, CO
80111-4994
sales@aquanuity.com
www.aquanuity.com

**ADDRESS**

Janelle Sagsagat
Honolulu Board of Water Supply
630 South Beretania St
Honolulu, HI 96843

SHIP TO

Janelle Sagsagat
Honolulu Board of Water Supply
630 South Beretania St
Honolulu, HI 96843

Estimate 1420**DATE 02/12/2025****EXPIRATION DATE 03/11/2025**

DESCRIPTION	QTY	RATE	AMOUNT USD
AquaTwin Asset Software License - Fixed	1	18,000.00	18,000.00T
AquaTwin Asset - Annual Support Services Agreement - Fixed	1	5,000.00	5,000.00T
Software Training	1	0.00	0.00

Enclosed, please find your estimate.

SUBTOTAL**23,000.00**

All Quotes are in United States Dollars (USD).

TAX**0.00**

If in agreement, please sign, date, state "ok to bill" on the quote and email it to: sales@aquanuity.com. With this, we can process and bill.

Should you have any questions, please let us know.

Thank you,
Aquanuity, Inc.

TOTAL**\$23,000.00****Accepted By****Accepted Date**



January 15, 2025

Honolulu Board of Water Supply
630 South Beretania Street
Honolulu, HI 96843

Re: Sole Source Vendor

To whom it may concern,

Aquanuity provides software for water modeling, sewer and stormwater modeling, and capital planning through our AquaTwin platform (includes AquaTwin Water and Water Pro, AquaTwin Surge, AquaTwin Sewer and Sewer Pro, and AquaTwin Asset and Asset Pro). Our software solutions operate as an extension of Esri's ArcGIS Pro 3.x and are delivered directly to the customer for installation.

This letter is to confirm that our solutions are sole source products, manufactured, sold and distributed exclusively by Aquanuity, Inc. No division of Aquanuity, nor any other company, makes a similar or competing product. This product must be purchased directly from Aquanuity and has been developed and supported by us and is delivered directly to the customer. We are the sole vendor, supplier, distributor, and provider of our products.

There is no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for AquaTwin Water, AquaTwin Sewer, and AquaTwin Asset because of exclusive distribution rights.

If you have any questions, please feel free to call us at [REDACTED]

Sincerely,

[REDACTED]

[REDACTED]



STATE OF HAWAII
STATE PROCUREMENT OFFICE

CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

Vendor Name: Aquanuity, Inc.

Issue Date: 02/21/2025

Status: Compliant

Hawaii Tax#:

New Hawaii Tax#:

FEIN/SSN#:

UI#:

DCCA FILE#:

Status of Compliance for this Vendor on issue date:

Form	Department(s)	Status
A-6	Hawaii Department of Taxation	Compliant
8821	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Exempt
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

Status Legend:

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	A status determination has not yet been made
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information