

BOARD OF WATER SUPPLY Notice and Request for Sole Source

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PROC	Puanani Digitally signed by Puanani Miura Date: 2023.09.12 10:06:06 -10'00'
PROC	Kathryn- Jean Hoffman Digitally signed by Kathryn-Jean Hoffman Diths: 2023.09.12 10:36:27 -1000'
FIN	MH Digitally signed by Michael Ho Date: 2023.09.13 08:43:46 -10'00'
FIN	June Yip Digitally signed by June Yip Date: 2023.09.13 15:34:23 -10'00'
ESO	Raelynn Nakabayashi 2023.99.27 16:26:36 -10'00'
DEPUTY	Erwin Digitally signed by Erwin Kawata Date: 2023.09.28 09:16:34 -10'00'

DATE: September 11, 2023

TO: ERNEST Y. W. LAU, P.E.

MANAGER AND CHIEF ENGINEER

FROM: JASON NIKAIDO / FIELD OPERATIONS

Jason Nikaido / Digitally signed by Jason Nikaido Date: 2023.09.11 15:46:10 -10'00'

SUBJECT: REQUEST FOR SOLE SOURCE AWARD

Pursuant §103D-306, Hawaii Revised Statutes (HRS), and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules (HAR), I am requesting sole source approval to purchase the following:

Name of Requesting Division Head/ Division

1. Vendor Name & Address	2. Amount of the contract.
Hawaii Rural Water Association	Price Contract
3. Term of the contract.	4. Prior sole source contract numbers and dates.
1 Year with one (1) extension	

5. Description of the goods to be purchased. (Attach additional sheets if needed.)

Subsurface Instruments water conservation products may include: LD-12 & LD-15 leak detection equipment, ZCorr logger/correlator sets, AML all material locator, and other related equipment and appurtenances for water distribution system leak detection.

6. Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work. (Attach additional sheets if needed.)

BWS currently uses Subsurface leak detection equipment. Purchasing new locators that are the same as the ones currently being used will ensure compatibility with existing equipment and continuity of data gathering. The requested equipment can be used to replace older, aging models. These equipment have been shown to be very good at locating leaks. (See Attached)

7. Describe the efforts and results in determining that this is the only vendor who can provide the goods, services, or construction. (Attach additional sheets if needed.)

Hawaii Rural Water is the sole authorized supplier and service provider in Hawaii for Subsurface Instruments Equipment. It is in the best interest of BWS to have a sole source Hawaii vendor and service provider.

8. Other possible sources for the goods, servic meet the BWS's needs. (Attach additional sheets if the second seco	es or construction that were investigated but do not
None. Hawaii Rural Water Association is the	e sole source supplier of Subsurface Instruments
Equipment, as well as the only authorized serving	ice provider in Hawaii.
I certify that the information provided is to the b goods described above are available through o	pest of my knowledge, true and correct and that the only one (1) source.
Name / Title: Bryan Chong / Water Service Inv	estigator III Phone: (808) 748-5538
Date of Public Notice posting: Sept 14, 2023	3 to Sept 21, 2023
	cer for the BWS is in the process of reviewing this request for Sole Source otice within seven (7) calendar days or as otherwise allowed from the
Manager and Chief I Board of Water Sup 630 South Beretania Honolulu, Hawaii 96 Email: FN_Procuren	ply a Street, Room 201 843
REVIEWED AS TO PROCUREMENT FORM	CONTRACT TYPE (Select one):
Kathryn-Jean Digitally signed by Kathryn-Jean Hoffman Date: 2023.09.27 16:07:05	Completion Contract Term Contract
-10'00'	METHOD OF FUNDING
PROCUREMENT OFFICE	(Select one of the following):
CERTIFIED AS TO AVAILABILITY OF FUNDS	Purchase Order (Certification of Funds will be completed as part of the Purchase Requisition Review and Approval process.)
Digitally signed by Joseph	✓ Price Schedule Contract 5525/1270 /C24552503 Funding / Contract No.
Cooper Date: 2023.09.13 15:53:23	Encumbered Not Encumbered
FINANCE	Standard Contract
MANAGER AND CHI	Funding / Contract No.
MANAGER AND OTH	
	APPROVED NOT APPROVED
	Ernest Lau Date: 2023.09.28 11:10:30
	ERNEST Y. W. LAU, P.E. MANAGER AND CHIEF ENGINEER
Scan and attach all supporting documents to the state of the stat	his Form. DIVISION ROUTING
 Division Head digitally signs the Form. Email the signed Form to FN_Procurement Email Subject heading format: SS_PRO – Proj 	
Example: SS_PRO – Sensus Meters	
Notice & Degreet for Cale Course Programment	

6. Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work.

Continued:

The LD-12 and LD-15 are designed to survey for water leaks at hydrants, meters and valves. The ratio between signal and noise is vastly improved over many other models, and they provide excellent sound through the aviation-grade headphones. They have filters that let you easily hone in on leak sounds whether under asphalt, cement or through the ground.

The ZCorr system is a tool for surveying and pinpointing leaks in water distribution pipes and offers significant advantages over listening loggers by performing leak location correlation. Once the system is deployed, the operator does not need to be present. The revolutionary "overnight survey" feature allows the loggers to run overnight where there is less traffic and noise, resulting in more accurate pinpointing.

The AML (all material locator) is a scientific instrument that utilizes ultra-high radio frequencies to find differences in densities. This offers the best method for locating PVC pipes and nearly any other object that has an edge. In the past PVC pipe locating was non-existence. We would either try locating the wire or marker balls buried over the mains. With this locator the excavation site can be scanned and everything in the excavation area can be marked so no damages may occur.



MSRP PRICE SHEET



Model	MSRP	*W/Trade	
ML-1	\$940	10% off	The state of the s
ML-1M	\$990	10% off	° di
ML-3S	\$1,045	10% off	To the state of th
ML-3L	\$1,100	10% off	

Trade-Ins: 10% off from the corresponding column per unit.

MAG ACCESSORIE

	MING MCCESSOTTES	
Model	MSRP	
Hard Case for ML-3S	\$110	
Hard Case for ML-3L	\$135	
Hard Case for ML-1	\$95	
Soft Case for ML-3S	\$85	
Soft Case for ML-3L	\$90	
Soft Case for ML-1	\$95	-
Battery Box Door ML-1	\$10	Market Minney
Crutch Tip ML-3	\$6	
Crutch Tip ML-1	\$6	
9V Alkaline Battery Holder	\$35	
9V Lithium Battery Holder	\$90	

ALL MATERIALS LOCATORS

WARRANTY		110115	
WARRANTY	Model	MSRP	
	AML Pro Yellow	\$8,250	
	AML Pro Black	\$8,250	A
	AML Pro CF	\$8,450	
			The state of the s
	AML Plus Yellow	\$6,250	a w
	AML Plus Black	\$6,250	









PIPE AND CABLE LOCATORS

Model MSRP PL-G \$4,100 PL-TT \$1,950 PL-VF3 \$3,425 PL-VF10 \$4,150 PL-VF10R \$4,300 Tracker 250 \$1,250 Tracker 650 \$2,225 PL-VF TT RX Only \$1000 PL-VF TT TX Only \$1000 PL-VF TT XX Only \$1,800 PL-VF3 TX Only \$1,800 PL-VF10 RX Only \$2,150 PL-VF10 RX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425 PL-VF10 RX Sonde Finder \$1,575	<u> </u>	J.15	
PL-TT \$1,950 PL-VF3 \$3,425 PL-VF10 \$4,150 PL-VF10R \$4,300 Tracker 250 \$1,250 Tracker 650 \$2,225 PL-VF TT RX Only \$1000 PL-VF TT TX Only \$1000 PL-VF3 RX Only \$1,800 PL-VF3 TX Only \$1,800 PL-VF3 TX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10 TX Only \$2,200 PL-VF10R TX Only \$2,200 PL-VF10R TX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	Model	MSRP	
PL-VF3 \$3,425 PL-VF10 \$4,150 PL-VF10R \$4,300 Tracker 250 \$1,250 Tracker 650 \$2,225 PL-VF TT RX Only \$1000 PL-VF TT TX Only \$1,800 PL-VF3 RX Only \$1,800 PL-VF10 RX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10R RX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-G	\$4,100	
PL-VF10 \$4,150 PL-VF10R \$4,300 Tracker 250 \$1,250 Tracker 650 \$2,225 PL-VF TT RX Only \$1000 PL-VF TT TX Only \$1000 PL-VF3 RX Only \$1,800 PL-VF3 TX Only \$1,800 PL-VF10 RX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10R RX Only \$2,200 PL-VF10R TX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-TT	\$1,950	HISTOR CHEST STATES
PL-VF10R \$4,300 Tracker 250 \$1,250 Tracker 650 \$2,225 PL-VF TT RX Only \$1000 PL-VF TT TX Only \$1,800 PL-VF3 RX Only \$1,800 PL-VF3 TX Only \$1,800 PL-VF10 RX Only \$2,150 PL-VF10 TX Only \$2,200 PL-VF10R TX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-VF3	\$3,425	
Tracker 250 \$1,250 Tracker 650 \$2,225 PL-VF TT RX Only \$1000 PL-VF TT TX Only \$1,800 PL-VF3 RX Only \$1,800 PL-VF10 RX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10 RX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-VF10	\$4,150	
Tracker 650 \$2,225 PL-VF TT RX Only \$1000 PL-VF TT TX Only \$1000 PL-VF3 RX Only \$1,800 PL-VF3 TX Only \$1,800 PL-VF10 RX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10R RX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-VF10R	\$4,300	
PL-VF TT RX Only \$1000 PL-VF TT TX Only \$1000 PL-VF3 RX Only \$1,800 PL-VF3 TX Only \$1,800 PL-VF10 RX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10R RX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	Tracker 250	\$1,250	7
PL-VF TT TX Only \$1000 PL-VF3 RX Only \$1,800 PL-VF3 TX Only \$1,800 PL-VF10 RX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10R RX Only \$2,200 PL-VF10R TX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	Tracker 650	\$2,225	100
PL-VF3 RX Only \$1,800 PL-VF3 TX Only \$1,800 PL-VF10 RX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10R RX Only \$2,200 PL-VF10R TX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-VF TT RX Only	\$1000	1000
PL-VF3 TX Only \$1,800 PL-VF10 RX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10R RX Only \$2,200 PL-VF10R TX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-VF TT TX Only	\$1000	
PL-VF10 RX Only \$2,150 PL-VF10 TX Only \$2,150 PL-VF10R RX Only \$2,200 PL-VF10R TX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-VF3 RX Only	\$1,800	
PL-VF10 TX Only \$2,150 PL-VF10R RX Only \$2,200 PL-VF10R TX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-VF3 TX Only	\$1,800	
PL-VF10R RX Only \$2,200 PL-VF10R TX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-VF10 RX Only	\$2,150	
PL-VF10R TX Only \$2,200 PL-VF10 RX Sonde Finder \$1,425	PL-VF10 TX Only	\$2,150	
PL-VF10 RX Sonde Finder \$1,425	PL-VF10R RX Only	\$2,200	
	PL-VF10R TX Only	\$2,200	
PL-VF10R RX Sonde Finder \$1.575	PL-VF10 RX Sonde Finder	\$1,425	
TE TI TOTT TO THE TIME!	PL-VF10R RX Sonde Finder	\$1,575	

PIPE AND CARLE ACCESSORIES

Model	MSRP	
PL-VF WIC 4" ø (Wireless)	\$550	
PL-VF WIC 6.5" ø (Wireless)	\$650	
4" ø Inductive Clamp PL-VF	\$400	
6.5" ø Inductive Clamp PL-VF	\$550	(1
PL-VF Direct Connect Cable	\$155	
PL-VF A-Frame	\$725	
PL-VF 33 kHz sonde	\$200	
PL-VF 512 Hz sonde Incl. Female Thread	\$425	
Vehicle Power Cable	\$95	
PL-VF Wall Charger	\$95	
PL-VF Car Charger	\$85	
PL-VF Receiver Soft Case	\$150	
PL-VF Hard Case	\$300	
4" Inductive Clamp (Fuji)	\$375	
4" Inductive Clamp (PL-G)	\$400	
45 Meter Cable Drum	\$300	99
PL-2000 Direct Connect Cable	\$140	
PL-2000 8 kHz sonde	\$470	
Padded Case for PLs	\$250	







WARRANTY	LEAR DETECTORS		
	Model	MSRP	
	AquaTrac PL	\$2,100	
	AquaTrac MU/DC	\$2,400	5 mm
	AquaTrac 300	\$3,250	
	LD-7	\$1,600	
	LD-8	\$1,975	
	LD-12	\$3,995	
	LD-15	\$4,100	Jak
	LD-18	\$5,995	3 ()
	LD-20	\$4,725	
	LC-5000 (2 Pre-amp)	\$24,650	
	LC-5000 (4 Pre-amp)	\$33,200	
	ZCorr8	\$19,995	4 E 0
	ZCorr3	\$11,000	/ Second
	ZCorr Docking Station	\$4,400	
	ZCorr Individual Logger	\$2,600	The state of the s
	ZCorr Data Cable	\$210	

	TECTOR AC		
Model	MSRP	Used With	
39" Contact Rods (3 sections)	\$105	LD-12	ALC: NO.
39" Contact Rods (4 sections)	\$125	LD-8	<i>(</i> *)
40" Long Rod (single piece, SS)	\$95	LD-8,12,15	1475
60" Long Rod (single piece, SS)	\$105	LD-8,12,15,18	
Threaded Adapter W/ steel base	\$60	LD-12,15	
H. Sens. Sensor & Magnet W/9.75' cal	ble \$790	LD-18	
Ground Mic. & Hand Switch LD-18	\$890	LD-18	
Ground Mic. & Hand Switch LD-12 \downarrow		2	
W/ 40 Inches cable	\$625	LD-12	
W/ 6 feet cable	\$650	LD-12	•
LD-12 Magnet Base	\$95	LD-12	
David Clark Headphones	\$375		
Ear-Seal for David Clark hp.	\$55		







MSRP PRICE SHEET



GRADIOMETERS * Includes Electronics and Sensor (Does not include cable).

RRANTY		morado Erodi omos ana concor (Boco not mor	ado casioj.
	Model	MSRP	
	MUL KIT*	\$6,150	
	BHG KIT*	\$6,500	
	MUL Sensor Only	\$3,350	
	BHG Sensor Only	\$3,650	THE STATE OF THE S
	Electronics Only	\$2,975	
	30' Cable	\$525	8
	50' Cable	\$550	
	100' Cable	\$675	
	300' Cable	\$995	
	Custom lengths available - call us for details.		



PIPE INSPECTION CAMERA SYSTEMS

ILBRANTY		
Model	MSRP	
IC-6 System	\$3,695	
IC-12 System	\$3,595	(3)
IC-23 System	\$3,895	
IC-28 System	\$5,195	
IC-40 System	\$6,375	

Model	_ IC ACCESSORIES MSRP	
Model	IVIONE	
17 mm Camera	\$455	
24 mm Skid	\$40	
23 mm Camera	\$525	
40/80 mm Skids	\$60	
28 mm Camera Self Leveling	\$750	
40/ 90 mm Skids	\$75	
38 mm Camera Self Leveling	\$1,455	
38 mm Skids	\$130	
38 mm Universal 140/330mm Skid	\$475	
Mini Sonde (512 Hz)	\$400	
512 Hz Sonde Regular	\$425	
Reel 30M (5mm)	\$450	A _ 0
Reel 40M (5mm)	\$525	
Reel 50M (7mm)	\$650	64 14
Reel 60M (7mm)	\$1,300	
Reel 80M (7mm)	\$1,695	0 1
Reel 60M (9mm)	\$2,725	
Reel 120M (9mm)	\$3,800	







CERTIFICATE



SUBSURFACE INSTRUMENTS, INC. CERTIFIES THAT:

Hawaii Rural Water Association

Is an exclusive dealer for Hawaii of our AML PRO SERIES, LEAK DETECTION, AND PIPE & CABLE LOCATORS. AND IS AUTHORIZED TO MAKE SALES, APPLY DISCOUNTS. CREATE WORKSHOPS AND TRAINING SEMINARS ON SUBSURFACE INSTRUMENTS, INC.'S BEHALF.

AUGUST. 2023

Date

PRINCIPAL





STATE OF HAWAII STATE PROCUREMENT OFFICE

CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

Vendor Name: HAWAII RURAL WATER ASSOCIATION

DBA/Trade Name: HAWAII RURAL WATER ASSOCIATION

Issue Date: 09/11/2023

Status: Compliant

Hawaii Tax#: New Hawaii Tax#:

FEIN/SSN#:

UI#:

DCCA FILE#:



Status of Compliance for this Vendor on issue date:

Form	Department(s)	Status
A-6	Hawaii Department of Taxation	Compliant
8821	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Exempt
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

Status Legend:

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	A status determination has not yet been made
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information