

**BOARD OF WATER SUPPLY
CITY AND COUNTY OF HONOLULU
REQUEST FOR SOLE SOURCE**

DATE: July 20, 2018

TO: ERNEST Y.W. LAU, P.E.
Manager and Chief Engineer

VIA: VICKI A. KITAJIMA
Procurement and Specifications Specialist VI

FROM: ERWIN KAWATA, PROGRAM ADMINISTRATOR
Water Quality Division

RE: REQUEST FOR SOLE SOURCE AWARD

Pursuant to Section 103D-306, Hawaii Revised Statutes, and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules, I am requesting that a sole source award be approved to purchase the following:

Vendor Name & address:

PerkinElmer Health Sciences, Inc.
710 Bridgeport Avenue
SHELTON CT 06484-4794
USA
TEL: (800) 762-4000 FAX: (203) 944-4983

The service account contact person is:

Susan Dill | Senior Account Manager
Aftermarket Field Sales – West
susan.dill@perkinelmer.com
Phone: +203-712-8344
Fax: +1 203.944.4953
Mobile: +1 971-570-0252
710 Bridgeport Avenue, Shelton, CT 06484 USA

Amount of the contract: \$8,088.00 + any applicable tax

Term of the contract: 08/01/2018 to 01/31/2019

Prior sole source contract numbers and dates: None

Description of the goods to be purchased:

This is a service contract to repair scientific instruments needed to test drinking water for compliance with United States Environmental Protection Agency (EPA) regulations. These instruments are the PerkinElmer PinAAcle 900F flame atomic absorption spectrophotometer, the PerkinElmer PinAAcle

900Z THGA graphite furnace atomic absorption spectrophotometer, and the associated S10AUTOSAMPLER autosampler.

Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work:

Both of these atomic absorption spectrophotometers test drinking water for compliance with US Environmental Protection Agency (EPA) regulations, using approved methods SM3111B and SM3113B. Both these instruments are currently in-use, testing water from customer taps island-wide for lead and copper in accordance with the EPA lead/copper rule.

Per the attached sole-source letter, parts and service for these instruments are proprietary to PerkinElmer, i.e. "...PerkinElmer LAS, Inc. is the sole source for factory new or factory remanufactured parts, local service representation and factory trained/certified engineers to provide service and installation for all instrumentation manufactured and sold by PerkinElmer LAS, Inc. PerkinElmer does not certify third party technical service nor do we have any dealers or distributors selling parts."

Only PerkinElmer has the parts and can repair these instruments. Purchasing a service contract from PerkinElmer ensures these essential replacement parts and repair services are available in order to be in full conformance with and to meet all requirements specified under EPA approved testing methods SM3111B and SM3113B.

Other possible sources for the goods that were investigated but do not meet the BWS's needs

None. Per the attached sole-source letter, parts and service for these instruments are proprietary to PerkinElmer, i.e. "...PerkinElmer LAS, Inc. is the sole source for factory new or factory remanufactured parts, local service representation and factory trained/certified engineers to provide service and installation for all instrumentation manufactured and sold by PerkinElmer LAS, Inc.

PerkinElmer does not certify third party technical service nor do we have any dealers or distributors selling parts."

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods described above are available through only one (1) source.

Gerrin Kamaea
Requestor

Gerrin Kamaea
Division Head

7/20/18
Date

7/20/18
Date

Direct Questions to: Ron Fenstemacher Phone: (808) 748-5841

Posting dates pursuant to Hawaii Administrative Rules Section 3-122-82:
JUL 25 2018 to AUG - 2 2018

REVIEWED AS TO PROCUREMENT FORM:

Vicki A. Kitajima 8/3/18
VICKI KITAJIMA Date
Procurement & Specifications Specialist VI *am*

CERTIFIED AS TO AVAILABILITY OF FUNDS:

Joe Cooper 7-25-18
JOE COOPER Date
FINANCE *rc 7/23/18*

APPROVED AS RECOMMENDED/ NOT APPROVED

Ernest Y. W. Lau 8/3/18
ERNEST Y. W. LAU, P.E. Date
Manager and Chief Engineer *em*

**BOARD OF WATER SUPPLY
CITY AND COUNTY OF HONOLULU**

~~Jul 25 2018~~
(Date Notice Posted)

NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD

The Manager and Chief Engineer is reviewing a request to make a sole source award to IDEXX Distribution Inc. to provide products to be used in performing Coliform analysis.

The award shall be made to:

Name of Vendor: **PERKINELMER HEALTH SCIENCES, INC.**

Address of Vendor: 710 Bridgeport Avenue
Shelton, CT 06484-4794

Amount of the contract: \$8,088.00 + any applicable tax

Direct any inquiries to: Vicki A. Kitajima

Address: Board of Water Supply
Procurement Office
630 South Beretania St.
Honolulu, HI 96843

Telephone No.: (808) 748-5071

Fax Telephone No.: (808) 550-9193

Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Manager and Chief Engineer
Board of Water Supply
630 S. Beretania St., Room 201
Honolulu, HI 96843

Telephone No. (808) 748-5071

Sole Source Reference No.: BWS 19-02-SS



**ONESOURCE LABORATORY
SERVICES**

PerkinElmer®

For the Better

PerkinElmer Health Sciences, Inc.
710 Bridgeport Avenue
SHELTON CT 06484-4794
USA

TEL: (800) 762-4000 FAX: (203) 944-4983

Quotation Number
40613609

Quotation Date
12/19/2017

Your Prior Agreement
35427218

Quote Expiration Date
09/01/2018

Customer Contact

Your Prior PO Number
220597 000 OP

Telephone Number
808-748-5841

Fax Number

QUOTATION - SEE COVERAGE PLAN(S) BELOW

Site Address:

FENSTEMACHER, DR RON
CITY & COUNTY OF HONOLULU
BOARD WATER SUPPLY
630 S BERETANIA ST
HONOLULU HI 96843
USA

Invoicing Address (if different)
CITY & COUNTY OF HONOLULU
BOARD OF WATER SUPPLY
630 S BERETANIA ST
HONOLULU HI 96843
USA

Site Number
100007676

Customer Number
4006769

Payment Terms	Coverage Period	Billing Plan	Page Number
Net 30 days	08/01/2018 to 01/31/2019	Yearly	1 of 3

Line	Quantity	Model	Description	List Price	Net Price
10	1	AAN3160050	PinAAcle 900F FL SSN 08/01/2018 to 01/31/2019 Serial Number (PFAS14032703) Repair Coverage Plan (Parts, Labor, Travel & Phone Support)	2,436.00	2,436.00
20	1	AAN3160060	PinAAcle 900Z THGA W H2O RECIR 08/01/2018 to 01/31/2019 Serial Number (PZAS14041602) Repair Coverage Plan (Parts, Labor, Travel & Phone Support)	3,810.00	3,810.00
30	1	S10AUTOSAMPLER	S10AUTOSAMPLER 08/01/2018 to 01/31/2019 Serial Number (102S14031219) Repair Coverage Plan (Parts, Labor, Travel & Phone Support)	1,842.00	1,842.00
Gross Price					8,088.00
Net Price					8,088.00
Note: taxes will be applied to your invoice if applicable					



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BOARD WATER SUPPLY
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HONOLULU HI 96843
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Payment Terms Net 30 days	Coverage Period 08/01/2018 to 01/31/2019	Billing Plan Yearly	Page Number 2 of 3
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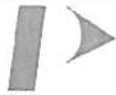
Billing Plan

Planned Invoice date(s)	Invoice Amount(\$)
08/01/2018	8,088.00
Total billed	8,088.00

Customers can also elect to pay either monthly, quarterly, or semi-annually over the entire coverage period, however an administrative surcharge will be applied to each invoice.

PerkinElmer Contact information

Quoted by: SUSAN DILL
Telephone: 203-712-8344
Fax Number: 203-944-4983
Email:
Zone: Zone 6
Region: W Coast North Svcx
Location: USHI01



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Payment Terms
Net 30 days

Coverage Period
08/01/2018 to 01/31/2019

Billing Plan
Yearly

Page Number
3 of 3

Additional Notes:

1. This quotation is subject to the terms and conditions attached and is valid until the expiration date shown above.
2. Customer is responsible for applicable taxes, including sale, use and/or excise tax unless otherwise noted above.
3. If Preventative Maintenance is covered under your agreement, please indicate any special date requirements below.

PM#1 _____ PM#2 _____

If any information presented on the document is incorrect e.g Billing address, serial numbers, please indicate the required changes below:

PLEASE SIGN THIS MAINTENANCE AGREEMENT QUOTATION AND RETURN ORIGINAL COPY ALONG WITH YOUR PURCHASE ORDER TO:

By Mail:
PerkinElmer Health Sciences, Inc.
710 Bridgeport Avenue
Mail Stop 75
Shelton, CT 06484-4794

By Fax: 203-944-4983
OR
By E-mail:

YOUR SIGNATURE BELOW CONFIRMS THAT YOU HAVE READ AND UNDERSTAND THE ABOVE STATEMENTS AND THAT THE INFORMATION INCLUDED THEREIN IS CORRECT TO THE BEST OF YOUR KNOWLEDGE.

IN ORDER TO AVOID A LAPSE IN SERVICE COVERAGE, PLEASE FORWARD A PURCHASE ORDER PRIOR TO THE EFFECTIVE START DATE OF THE CONTRACT.

Accepted By:

Signature of Authorized Individual

Date

Print Name and Title

Date

Customer Purchase Order Number

Date

PerkinElmer Representative

Date



HUMAN HEALTH | ENVIRONMENTAL HEALTH

PerkinElmer Health Sciences, Inc.
710 Bridgeport Ave
Shelton, CT 06484
USA

6/5/2018

Subject: Perkin Elmer Support and parts

Please be advised that PerkinElmer LAS, Inc. is the sole source for factory new or factory remanufactured parts, local service representation and factory trained/certified engineers to provide service and installation for all instrumentation manufactured and sold by PerkinElmer LAS, Inc.

PerkinElmer does not certify third party technical service nor do we have any dealers or distributors selling parts.

Please contact me for any further clarification.

Sincerely,

Susan Dill

Susan Dill | Sr Account Manager, Service Contracts
PerkinElmer | For the Better
susan.dill@perkinelmer.com
Phone: +1 800 762 4000
Fax: +1 203.944.4983