

**BOARD OF WATER SUPPLY
CITY AND COUNTY OF HONOLULU
REQUEST FOR SOLE SOURCE**

DATE: December 9, 2019
TO: ERNEST Y.W. LAU, P.E.
Manager and Chief Engineer
VIA: Procurement Office
FROM: *for* Henderson Nuuhiwa *RW*
Program Administrator, Information Technology Division
RE: REQUEST FOR SOLE SOURCE AWARD

Pursuant to §103D-306, Hawaii Revised Statutes (HRS), and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules (HAR), I am requesting that a sole source award be approved to purchase the following:

Vendor Name & address:
Clipper Controls
660 Bercut Drive
Sacramento, CA 95811

Amount of the contract:
\$12,226.17

Term of the contract:
One-time purchase

Prior sole source contract numbers and dates:
BWS 18-01-SS – July 31, 2017

Description of the goods to be purchased:

Portable Ultrasonic Clamp-on Flow Meter – General Electric Panametrics Transport PT900 with transducers and hard-shell carrying case.

Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work:

Board of Water Supply (BWS) uses flow meters to measure the flow rate of water moving through pipelines. Portable flow meters are used for the Hydraulic Model Calibration Program (HMCP) to ensure the Supervisory Control and Data Acquisition (SCADA) recording is accurate at water system flow monitoring locations. Flow meters are utilized for flow verification to ensure accuracy of water usage at various sites on the island.

BWS requires the General Electric Panametrics TransPort PT900 Ultrasonic Flow Meter for the following reasons:


1. The GE Panametrics TransPort PT900 Flowmeter is necessary to replace the Information Technology Division (IT) – Technical Engineering Projects (TEP) Branch’s existing Siemens Ultrasonic Flow Meter (purchased June 2008). Per the Hydraulic Modeling Calibration Program’s (HMCP) 2019 Strategic Plan, the existing Siemens flow meter is beyond the recommended life expectancy of 10 years, giving rise to the potential for equipment failure or inaccurate measurements. The currently owned model of Siemens flow meter is no longer sold.
2. Replacement with a Panametrics flow meter is consistent with current software programming when downloading data from device to PC. The flow meter will be controlled using a no-cost application uploaded to an existing tablet device. No additional PC software is required for this purchase.
3. The GE Panametrics TransPort PT900 features a new clamping fixture, compact flow transmitter, and Bluetooth wireless tablet interface that allows for streamlined operation and data acquisition.
4. The GE Panametrics TransPort PT900 delivers measurement with high levels of user confidence. There is minimal confusion or repositioning with installation of the new clamping fixture, a problem generally experienced with other brands.
5. The flow meter transmitter provides Bluetooth communication to a tablet device, eliminating the inconvenience of commuting the separate boxed digital flow meter consistent with other brands.
6. A product demonstration of the Panametrics TransPort PT900 flow meter was provided to the TEP Branch by Clipper Controls showcasing the unit’s setup, operation, and data retrieval procedures. The tablet application, which provides a graphic user interface for the unit’s programming controls, is not an option found with other commercially available flow meters known to TEP. The Panametrics flow meter programming, installation, and data extraction procedures are anticipated to result in a reduction of man hours required for flow metering activities.
7. Without the Panametrics flow meter, the work process would be interrupted and/or not completed.


Other possible sources for the goods that were investigated but do not meet the BWS’s needs:

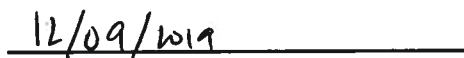
As the only Hawaii distributor from Panametrics a Baker Hughes Company (formerly owned by GE Oil & Gas), Clipper Controls is the only distributor of the TransPort PT900 Flowmeter.

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods described above are available through only one (1) source.


Requestor


Division Head


Date


Date

Direct Questions to: Andrew Keane Phone: (808) 748-5259

Posting dates pursuant to §3-122-82, HAR: DEC 13 2019 to DEC 23 2019

REVIEWED AS TO PROCUREMENT FORM:


Procurement Office *AK*

12/11/2019
Date


CERTIFIED AS TO AVAILABILITY OF FUNDS:

2020 - 820 - 3021
(5835.1270 EQ20)


FINANCE *AK*
12/12/19

12/12/19
Date

APPROVED AS RECOMMENDED / NOT APPROVED


ERNEST Y. W. LAU, P.E.
Manager and Chief Engineer *PN*

12/24/2019
Date

**BOARD OF WATER SUPPLY
CITY AND COUNTY OF HONOLULU**

December 13, 2019
(Date Notice Posted)

NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD

The Manager and Chief Engineer is reviewing a request to make a sole source award to Clipper Controls to furnish and deliver portable ultrasonic clamp-on-flowmeter – General Electric (GE) Panametrics Transport PT900 with transducers and hard-shell carrying case.

The award shall be made to:

Name of Vendor: **CLIPPER CONTROLS**
Address of Vendor: 660 Bercut Drive
Sacramento, California 95811
Amount of the contract: \$12,226.17

Direct any inquiries to: BWS Procurement Office

Address: Board of Water Supply
Procurement Office
630 South Beretania St.
Honolulu, HI 96843

Telephone No.: (808) 748-5071

Fax Telephone No.: (808) 550-9193

Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Manager and Chief Engineer
Board of Water Supply
Procurement Office
630 S. Beretania St., Room 201
Honolulu, HI 96843

Telephone No. (808) 748-5071

Sole Source Reference No.: BWS 20-03-SS

TO:
 Board of Water Supply
 IT-Tech Eng Project Branch
 630 S. Beretania St
 Honolulu, HI 96843

BWS Contact person & tel no.: Andrew Keane / 748-5259 (TechEngProj - IT) Date: 12/6/2019


QUANTITY	DESCRIPTION	UNIT COST	TOTAL
1 ea	GE Panametrics TransPort PT900 Portable Ultrasonic Liquid Flow Meter (Single Channel)**	\$ 9670.00	\$ 9,670.00
1 ea	Pair of Large pipe C-RR transducers, 6" or larger pipe size, including PT9 portable clamping fixture.	\$ INCL	\$ INCL
1 ea	Hard shell carrying case	\$ 690.00	\$ 690.00
1 ea	Pipe wall thickness gauge	\$ 1,060.00	\$ 1,060.00
1 ea	Additional chain assembly for mounting on pipe sizes up to 48"	\$106.00	\$106.00
	**PT9-SYS-1C-E-0		
<u>Notes:</u> 2 weeks leadtime		Sub total	\$11,526.00
		Shipping	\$ 150.00
		4.712% Tax	\$550.17
*TOTAL SHALL INCLUDE ALL SHIPPING / HANDLING COSTS AND TAX			
		*TOTAL	\$12,226.17

Proposal / Quotation No.: CCIQ23179-01

Contact: Craig Johnson Phone: (415) 808-2469 x101

Fax: _____ Email: Craig@ClipperControls

I acknowledge and accept the Board of Water Supply's Terms and Conditions:



 (Signature)

Print Name: Craig Johnson

Title: President

Date: 12/6/2019

Company Name and Address: Clipper Controls Inc., 660 Bercut Drive, Sacramento CA 95811



December 9, 2019

Panametrics a Baker Hughes Company

To whom it may concern:

This letter is an official statement from **Panametrics a Baker Hughes Company**, that **Clipper Controls** is our primary, contracted, authorized Measurement Controls Rep, with primary sales responsibility for the following territories:

- Northern California
- Northern Nevada
- Hawaii

As our business partner, Clipper Controls is allowed to specify, submit quotations, extend previously approved warranties and act in the best interest of GE Oil & Gas as the factory would do upon any of its numerous clients and customers.

Clipper Controls is headquartered at:
660 Bercut Drive
Sacramento, CA 95811

This document is valid through December 31, 2022

Sincerely,
William Gannon
Channel Manager
Panametrics a Baker Hughes Company