## CONTRACT AWARDS FOR CONSTRUCTION, PROFESSIONAL SERVICES, AND GOODS AND SERVICES

PROJECT NAME: InfoCare Renewal

CONTRACT NUMBER: Purchase Order

CONTRACT AMOUNT: \$74,361.83

CONTRACTOR: Innovyze, Inc.

NOTICE OF AWARD DATE: 07/8/2020

(mm/dd/yyyy)

## **CONTACT INFORMATION**

CONTACT PERSON: Kathy Hoffman

PHONE: 748-5071

E-MAIL: FN\_Procurement@hbws.org

7/8/2020

Page -

OP

Order Number

225336 000

Branch/Plant

5835

Shipped From

INNOVYZE, INC.

6720 SW MACADAM AVENUE, SUITE 150

PORTLAND OR 97219

Ship To TECHNICAL ENGINEERING PROJECTS

630 S. BERETANIA ST COMPUTER OPERATIONS ATTN: LYANN OKADA HONOLULU HI 96843

Ordered Requested

Delivery

7/8/2020

7/8/2020

Freight Order Taken By

Currency Code

USD

Base Currency

USD

Approved for Sole Source Procurement pursuant to Section 3-122-81, No. 4, Hawaii Administrative Rules.

Quotation# Q-64513

Line	Rev	ü	Description /Supplier Item		Ordered	UOM	Unit Price		PU UM	Extended Price	Request Date	Order No	Ту
1.000		Innovyze InfoCare Renewal				EA		.0000	EA	74,361.83	7/8/2020	00133582	OR
							Total Order			74,361.83 Total Order			
Term	N	let 30 Days		Tax Rate			.00	)		74,361.83			



Quotation Date: 22-June-2020 Quote Valid Until: 15-July-2020 Payment Terms: NET 30 **TOTAL** 74,361.83 USD

QUOTATION NO. Q-64513

Innovyze Inc 6720 S Macadam Ave. Ste 200 Portland, Oregon 97219-2368 United States Main: + 1 (888)
Federal Tax ID:
Terms and Conditions

PRODUCT	DISC (%)	UNIT PRICE	QTY	TOTAL			
InfoWater Suite Floating (Unlimited Links)	50.00	26,790.00	1	-13,395.00			
Credit for Product Upgrade							
Serial No: IWR01SUNL02-F000795							
InfoWater Suite Floating (Unlimited Links) - InfoCare Renewal		5,358.00	1	-3,125.50			
InfoCare Credited from: 15-July-2020 through 14-February-2021. Credited amount will reflect any purchase price discount applied.							
InfoSurge Floating (Unlimited Links) - InfoCare Renewal		-4,413.00	1	-2,574.25			
InfoCare Credited from: 15-July-2020 through 14-February-2021. Credited amount will reflect any purchase price discount applied.							
InfoWater Floating (Unlimited Links)	50.00	25,215.00	2	-25,215.00			
Credit for Product Upgrade							
Serial No: IWR01RUNL07-F000229							
InfoWater Floating (Unlimited Links) - InfoCare Renewal		5,043.00	2	-5,883.50			
InfoCare Credited from: 15-July-2020 through 14-February-2021. Credited amount will reflect any purchase price discount applied.							
InfoWater Pro Suite Floating (Unlimited Links)		43,250.00	1	43,250.00			
InfoWater Pro Suite Floating (Unlimited Links) - InfoCare		8,650.00	1	5,045.83			
15-July-2020 to 14-February-2021							
InfoWater Pro Floating (Unlimited Links)		31,525.00	2	63,050.00			
InfoWater Pro Floating (Unlimited Links) - InfoCare		6,305.00	2	7,355.83			
15-July-2020 to 14-February-2021							
InfoSurge Pro Floating (Unlimited Links) - InfoCare		4,545.00	1	2,651.25			
15-July-2020 to 14-February-2021							

 SUBTOTAL
 71,159.66

 TAX
 3,202.17

 TOTAL
 74,361.83

Honolulu Board of Water Supply
630 S Beretania St
Honolulu, HI 96843-0001
United States

Honolulu, HI 96843-0001
United States

AUTHORIZATION

Honolulu Board of Water Supply
630 S Beretania St
Honolulu, HI 96843-0001
United States

Main Contact: Ann Wong

The estimated tax due, is as identified, an estimate. Actual taxable amount may vary. Customer is responsible for all tax liabilities and/or obligations that result from any purchase identified on, or result from, this quotation. If customer is tax exempt, a copy of a valid exemption certificate must be provided to Innovyze.

Technical support and/or maintenance services ("Support Services") are offered pursuant to this quotation and the Innovyze Software Maintenance & Support Agreement. To receive Support Services, customer acknowledges and agrees that it must at all times continue to be party to the Innovyze Software Maintenance & Support Agreement without interruption. Customer acknowledges and agrees that in the event the Innovyze Software Maintenance & Support Agreement is not renewed or is allowed to lapse (whether as a result of non-renewal, lack of payment, or otherwise): (i) Innovyze will have no obligation to provide customer with the Support Services or any other technical support and/or maintenance of any kind; and (ii) in order to again be eligible to receive Support Services, customer will be required to pay all delinquent payment/outstanding balances due, regardless of duration, plus a twenty-five percent (25%) reinstatement fee.

Any software delivered in connection with this quotation is governed by the Innovyze Standard License Agreement. In addition to the Company's standard terms and conditions:

- The associated terms for the above products and/or services (the "Solution Set") are, as issued herein, non-cancellable and non-refundable ("NCNR");
- Any prepayment made by customer to Company, as associated with the above Solution Set(s) is also considered non-cancellable and non-refundable ("NCNR"). Modification and/or change to a Solution Set does not alter the NCNR status.
- Customer acknowledges that the NCNR clause shall supersede any and all other applicable language, in any agreement, by and between the parties; where there is a conflict, NCNR terms shall rule.

The undersigned hereby certifies that the individuals and/or positions, as represented by signature below, have the authority to legally bind Customer; to execute any agreement, amendment or change order on behalf of Customer. Explicitly, that binding authority has been granted by proper order, resolution, ordinance or other authorization of Customer. Further, by signing below, Customer acknowledges its consent to the terms and conditions as identified above.

Signature: Date: 7/1/2020

Name (Print): Lyann Okada Title: TEP Branch Head

## **Innovyze®**

June 18, 2020

Ms. Lyann Okada, PE Manager, Information Technology Division Board of Water Supply 630 So Bertania Street Honolulu, HI 96843

Re:

Innovyze, Inc. Software & Sole Source

Dear Ms. Okada:

In reference to communications between our organizations, the intent of this letter is to ensure that there is clarity regarding our sole source statement.

Innovyze, Inc. ("Company") was created by way of a merger between Innovyze and XP Solutions in May 2017. Company is the sole and exclusive developer, owner, and distributor of InfoAsset Planner, InfoWater Pro, InfoSurge Pro, InfoWater, InfoSurge, InfoWater MSX add-on Software Packages, including all Suite versions, Viewers, updates, upgrades, and Annual Maintenance (individually and collectively "Software"), within the United States of America.

No other party, directly or indirectly, is currently authorized to sell the Software in the United States of America, as Innovyze, Inc. is the sole-source for manufacturing and distributing the Software within the United States of America.

We maintain the exclusive rights to sell licenses to the Software and we have no approved, authorized or permitted distributors or resellers selling the Software in the United States of America. While Company has in the past authorized certain third party aggregators to distribute the Software to certain end customers when Company is expressly requested to do so by the end customer, Innovyze only grants such third party aggregators the limited right to distribute the Software on a one-off basis (and under Innovyze's direction and control) to the specific end customer as part of that single transaction. Such third-party aggregators do not have any other rights to distribute or sell licenses to the Software.

While Company has entered into distribution relationships with certain international channel partners, those channel partners operate outside of the United States of America and are prohibited from selling Company's software products within the United States of America pursuant to the terms and conditions of Company's standard channel partner agreement. The software is further protected by trademarks and/or copyright rights owned by Company and/or its affiliated companies.

Sincerely,



Innovyze Inc.
Corporate Headquarters
6720 SW Macadam Avenue,
Suite 150
Portland, Oregon 97219

103937987.1 0059963-00001

605 East Huntington Drive, Suite 205 Monrovia, California 91016 USA 370 Interlocken Boulevard, Suite 630 Broomfield, Colorado 80021 USA

## Innovyze®

Michael P. McGuire

SVP

Americas Sales & Global Strategic Partnerships Michael.McGuire@Innovyze.com

720.317.7000



Div	ision: <u>Inform</u>	ation Technology	Date: July 6, 2020					
Coi	ntact Name:	Ann Wong	Phone:					
(Desc warrai for a i	cribe below onty period, etc minimum of 3		including addition	nal info	ormation or terms (i.e. de estination. Price quote	elivery time,		
<u> </u>	ation Dead	ine: July 15, 2020						
		VENDOR TO CO						
-	Item No.	Description of Item Refer to attached Quote Q-64		QTY	UNIT PRICE	TOTAL PRICE		
t								
-								
Ļ	Ry submitting	this quote the Vendor acknowle	dges and accepts	the	Shipping/ Handling			
Е	Soard of Wate	er Supply's Terms and Conditions ardofwatersupply.com/bws/media/file	s found at:					
<u>n</u>	orders/gtc-pur	chase-orders-2020-01.pdf	es/procurement/pur	CHase	fees			
					TOTAL SUM PRICE	\$74,361.83		
		: _Innovyze, Inc. SW Macadam Ave., Ste 200, Portla			310.995.8252  Quotation No.: Q-64	513		
Signature: Date:July 6, 2020								
Pri	nt Name: Tyle	er S. Spring	Email:					
Tit	le: <u>SVP Sale</u>	s Operations						